

Brian O'Connell, Independent Consultant

Mr. O'Connell brings 30 years of industry experience to his role as an Independent Consultant / Investor Relations working with investment managers covering Equity, Fixed Income, Credit, RE, PE, HF, VC - Infrastructure strategies. An experienced and highly successful institutional sales executive and consultant relations expert, Mr. O'Connell has been involved in all principal facets of an investment firm, including business development, client servicing, consultant relations, product development, management and strategic planning, and membership on senior management committees. Prior to partnering with R.T. Hausler, Mr. O'Connell was a Founding Partner / Investor Relations at Post Crossing Asset Management, an emerging and MWBE investment firm which focused on the senior secured floating rate loan asset class. Mr. O'Connell successfully assisted in the firm's merger with KLS Diversified Asset Management, a New York City based High Yield/Credit hedge fund manager. Prior to this Mr. O'Connell was Vice President of institutional sales and consultant relations at Hansberger Growth Investors, D.L. Carlson, Clearwater Capital and Cole Real Estate Investments, where he successfully initiated a broad-based marketing strategy to develop new business opportunities throughout the U.S., Canada and Europe. Prior to that, he was Vice President of Client Development/Investor Relations at DDJ Capital, a distressed debt/high yield private equity firm. Previously, Mr. O'Connell spent 10 years as a senior consultant with CRA Rogerscasey Consulting, where he managed an eight-person team that advised U.S. and Canadian investment management firms and plan sponsors.